



CITY OF  
**PALO  
ALTO**

**Planning & Community Environment Department  
Planning Transportation Division**

**Request for Proposal (RFP) Number 150007  
for Professional Services**

**Matadero Creek Trail – Phase 1 Midtown Project**

**Pre-proposal Teleconference  
RFP submittal deadline:  
Contract Administrator:  
(Email address)**

**2:30 p.m. Tuesday, June 4, 2013  
3:00 p.m. Tuesday, June 25, 2013  
Chris Anastole  
[chris.anastole@cityofpaloalto.org](mailto:chris.anastole@cityofpaloalto.org)**

**CITY OF PALO ALTO  
PURCHASING/CONTRACT ADMINISTRATION  
250 HAMILTON AVENUE  
PALO ALTO, CA 94301  
(650) 329-2271**

**REQUEST FOR PROPOSAL (RFP) NO. 150007  
FOR PROFESSIONAL SERVICES**

**TITLE: MATADERO CREEK TRAIL – PHASE 1 MIDTOWN PROJECT**

**1. INTRODUCTION**

The City of Palo Alto is seeking proposals from qualified firms to provide professional services for a Feasibility Study for the implementation of an east-west bicycle and pedestrian connection through the Midtown neighborhood between Highway 101 and Alma Street. The required services and performance conditions are described in the Scope of Work (or Services).

**2. ATTACHMENTS**

The attachments below are included with this Request for Proposals (RFP) for your review and submittal (see asterisk):

- Attachment A – Proposer's Information Form\*
- Attachment B – Scope of Work/Services
- Attachment C – Sample Agreement for Professional Services
- Attachment D – Sample Table, Qualifications of Firm Relative to City's Needs
- Attachment E – Cost Proposal Format
- Attachment F – Insurance Requirement

The items identified with an asterisk (\*) shall be filled out, signed by the appropriate representative of the company and returned with submittal.

**3. INSTRUCTIONS TO PROPOSERS**

3.1 Pre-proposal Teleconference

A pre-proposal teleconference will be held Tuesday, June 4, 2013 at 2:30 p.m. The call in number is (605) 475-4800. The Access Code is 707751\* All prospective Proposers are strongly encouraged to call.

3.2 Examination of Proposal Documents

The submission of a proposal shall be deemed a representation and certification by the Proposer that they:

- 3.2.1 Have carefully read and fully understand the information that was provided by the City to serve as the basis for submission of this proposal.
- 3.2.2 Have the capability to successfully undertake and complete the responsibilities and obligations of the proposal being submitted.

- 3.2.3 Represent that all information contained in the proposal is true and correct.
- 3.2.4 Did not, in any way, collude, conspire to agree, directly or indirectly, with any person, firm, corporation or other Proposer in regard to the amount, terms or conditions of this proposal.
- 3.2.5 Acknowledge that the City has the right to make any inquiry it deems appropriate to substantiate or supplement information supplied by Proposer, and Proposer hereby grants the City permission to make these inquiries, and to provide any and all related documentation in a timely manner.

No request for modification of the proposal shall be considered after its submission on grounds that Proposer was not fully informed to any fact or condition.

### 3.3 Addenda/Clarifications

Should discrepancies or omissions be found in this RFP or should there be a need to clarify this RFP, questions or comments regarding this RFP must be put in writing and received by the City no later than 1:00 p.m., Wednesday (*the one before the proposal deadline*), June 19, 2013. Correspondence shall be e-mailed to Chris Anastole, Contract Administrator at [chris.anastole@cityofpaloalto.org](mailto:chris.anastole@cityofpaloalto.org) Responses from the City will be communicated in writing to all recipients of this RFP. Inquiries received after the date and time stated will not be accepted and will be returned to senders without response. All addenda shall become a part of this RFP and shall be acknowledged on the Proposer's Form.

The City shall not be responsible for nor be bound by any oral instructions, interpretations or explanations issued by the City or its representatives.

### 3.4 Submission of Proposals

All proposals shall be submitted to:

City of Palo Alto  
Purchasing and Contract Administration  
250 Hamilton Avenue, Mail Stop MB  
Palo Alto, CA 94301

Proposals must be delivered no later than 3:00 p.m. on Tuesday, June 25, 2013. All proposals received after that time will be returned to the Proposer unopened.

The Proposer shall submit 6 copies of its proposal in a sealed envelope, addressed as noted above, bearing the Proposer's name and address

clearly marked, “RFP NO. 150007 FOR PROFESSIONAL SERVICES: MATADERO CREEK TRAIL – PHASE 1 MIDTOWN PROJECT.” The use of double-sided paper with a minimum 30% post-consumer recycled content is strongly encouraged. Please do not submit proposals in binders.

3.4 Withdrawal of Proposals

A Proposer may withdraw its proposal at any time before the expiration of the time for submission of proposals as provided in the RFP by delivering a written request for withdrawal signed by, or on behalf of, the Proposer.

3.5 Rights of the City of Palo Alto

This RFP does not commit the City to enter into a contract, nor does it obligate the City to pay for any costs incurred in preparation and submission of proposals or in anticipation of a contract. The City reserves the right to:

- Make the selection based on its sole discretion;
- Reject any and all proposals;
- Issue subsequent Requests for Proposals;
- Postpone opening for its own convenience;
- Remedy technical errors in the Request for Proposals process;
- Approve or disapprove the use of particular subconsultants;
- Negotiate with any, all or none of the Proposers;
- Accept other than the lowest offer;
- Waive informalities and irregularities in the Proposals and/or
- Enter into an agreement with another Proposer in the event the originally selected Proposer defaults or fails to execute an agreement with the City.

An agreement shall not be binding or valid with the City unless and until it is executed by authorized representatives of the City and of the Proposer.

**4. PROPOSED TENTATIVE TIMELINE**

The tentative RFP timeline is as follows:

RFP Issued	May 20, 2013
Pre-Proposal Teleconference Meeting	2:30 p.m. Tuesday, June 4, 2013
Deadline for questions, clarifications	1:00 p.m. Wednesday, June, 19, 2013
Proposals Due	3:00 p.m. Tuesday, June 25, 2013
Finalist Identified	Week of July 1, 2013
Consultant Interviews	Week of July 15, 2013
Consultant selection and contract preparation	Week of July 29, 2013

Contract awarded	August, 2013
Work commences	Sept, 2013

## 5. INFORMATION TO BE SUBMITTED (to be submitted in this order only)

These instructions outline the guidelines governing the format and content of the proposal and the approach to be used in its development and presentation. The intent of the RFP is to encourage responses that clearly communicate the Proposer's understanding of the City's requirements and its approach to successfully provide the products and/or services on time and within budget. Only that information which is essential to an understanding and evaluation of the proposal should be submitted. Items not specifically and explicitly related to the RFP and proposal, e.g. brochures, marketing material, etc. will not be considered in the evaluation.

All proposals shall address the following items in the order listed below and shall be numbered 1 through 8 in the proposal document.

### 5.1 Chapter 1 – Proposal Summary

This Chapter shall discuss the highlights, key features and distinguishing points of the Proposal. A separate sheet shall include a list of individuals and contacts for this Proposal and how to communicate with them. Limit this Chapter to a total of three (3) pages including the separate sheet.

### 5.2 Chapter 2 – Profile on the Proposing Firm(s)

This Chapter shall include a brief description of the Prime Proposer's firm size as well as the proposed local organization structure. Include a discussion of the Prime Proposer firm's financial stability, capacity and resources. Include all other firms participating in the Proposal, including similar information about the firms.

Additionally, this section shall include a listing of any lawsuit or litigation and the result of that action resulting from (a) any public project undertaken by the Proposer or by its subcontractors where litigation is still pending or has occurred within the last five years or (b) any type of project where claims or settlements were paid by the consultant or its insurers within the last five years.

### 5.3 Chapter 3 – Qualifications of the Firm

This Chapter shall include a brief description of the Proposer's and sub-Proposer's qualifications and previous experience on similar or related projects. Provide in a table format (see Sample Table, Attachment D) descriptions of pertinent project experience with other public municipalities

and private sector that includes a summary of the work performed, the total project cost, the percentage of work the firm was responsible for, the period over which the work was completed, and the name, title, and phone number of client's to be contacted for references. Give a brief statement of the firm's adherence to the schedule and budget for the project.

This chapter shall include information regarding any relationships with firms and/or individuals who may submit proposals in response to the RFPs being developed.

#### 5.4 Chapter 4 – Work Plan or Proposal

This Chapter shall present a well-conceived service plan. Include a full description of major tasks and subtasks. This section of the proposal shall establish that the Proposer understands the City's objectives and work requirements and Proposer's ability to satisfy those objectives and requirements. Succinctly describe the proposed approach for addressing the required services and the firm's ability to meet the City's schedule, outlining the approach that would be undertaken in providing the requested services.

#### 5.5 Chapter 5 – Proposed Innovations (*Optional*)

The Proposer may also suggest technical or procedural innovations that have been used successfully on other engagements and which may provide the City with better service delivery. In this Chapter discuss any ideas, innovative approaches, or specific new concepts included in the Proposal that would provide benefit to the City.

#### 5.6 Chapter 6 – Project Staffing

This Chapter shall discuss how the Proposer would propose to staff this project. Key project team members shall be identified by name, title and specific responsibilities on the project. An organizational chart for the project team and resumes for key Proposer personnel shall be included. Key personnel will be an important factor considered by the review committee. Changes in key personnel may be cause for rejection of the proposal.

#### 5.7 Chapter 7 – Proposal Exceptions

This Chapter shall discuss any exceptions or requested changes that Proposer has to the City's RFP conditions, requirements and sample contract. If there are no exceptions noted, it is assumed the Proposer will accept all conditions and requirements identified in the Attachment C – "Sample Agreement for Services." Items not excepted will not be open to later negotiation.

## 5.8 Chapter 8 – Proposal Costs Sheet and Rates

The fee information is relevant to a determination of whether the fee is fair and reasonable in light of the services to be provided. Provision of this information assists the City in determining the firm's understanding of the project, and provides staff with tools to negotiate the cost, provide in a table (See Table, Attachment E).

Consultant shall provide the following information

- Direct labor rates for proposed staff;
- Overhead rate and breakdown of overhead elements;
- Subconsultant billing rates and mark-up percentage for ODC's (other direct costs); and identify all reimbursable expenses.
- Most recent complete financial instrument that would establish Proposer's ability to complete the obligations of the contract resulting from this solicitation. (optional)

This Chapter shall include the proposed costs to provide the services desired. Include any other cost and price information, plus a not-to-exceed amount, that would be contained in a potential agreement with the City. The hourly rates may be used for pricing the cost of additional services outlined in the Scope of Work.

PLEASE NOTE: The City of Palo Alto does not pay for services before it receives them. Therefore, do not propose contract terms that call for upfront payments or deposits.

## 6. CONTRACT TYPE AND METHOD OF PAYMENT

It is anticipated that the agreement resulting from this solicitation, if awarded, will be a not-to-exceed budget per task form of contract. A Sample Agreement of Services is provided as Attachment C. The method of payment to the successful Proposer shall be on per task basis with a maximum "not to exceed" fee as set by the Proposer in the proposal or as negotiated between the Proposer and the City as being the maximum cost to perform all work. This figure shall include direct costs and overhead, such as, but limited to, transportation, communications, subsistence and materials and any subcontracted items of work. Progress payments will be based on a percentage of project completed.

Proposers shall be prepared to accept the terms and conditions of the Agreement, including Insurance Requirements in Attachment F. If a Proposer desires to take exception to the Agreement, Proposer shall provide the following information in Chapter 7 of their submittal package. Please include the following:

- Proposer shall clearly identify each proposed change to the Agreement, including all relevant Attachments.
- Proposer shall furnish the reasons for, as well as specific recommendations, for alternative language.

The above factors will be taken into account in evaluating proposals. Proposals that take substantial exceptions to the proposed Agreement may be determined by the City, at its sole discretion, to be unacceptable and no longer considered for award.

### Insurance Requirements

The selected Proposer(s), at Proposer's sole cost and expense and for the full term of the Agreement or any extension thereof, shall obtain and maintain, at a minimum, all of the insurance requirements outlined in Attachment F.

All policies, endorsements, certificates and/or binders shall be subject to the approval of the Risk Manager of the City of Palo Alto as to form and content. These requirements are subject to amendment or waiver if so approved in writing by the Risk Manager. The selected Proposer agrees to provide the City with a copy of said policies, certificates and/or endorsement upon award of contract.

## **7. REVIEW AND SELECTION PROCESS**

City staff will evaluate the proposals provided based on the following criteria:

- 7.1 Quality and completeness of proposal;
- 7.2 Quality, performance and effectiveness of the solution, goods and/or services to be provided by the Proposer;
- 7.3 Proposers experience, including the experience of staff to be assigned to the project, the engagements of similar scope and complexity;
- 7.4 Cost to the city;
- 7.5 Proposer's financial stability;
- 7.6 Proposer's ability to perform the work within the time specified;
- 7.7 Proposer's prior record of performance with city or others;
- 7.8 Proposer's ability to provide future maintenance, repairs parts and/or services; and
- 7.9 Proposer's compliance with applicable laws, regulations, policies (including city council policies), guidelines and orders governing prior or existing contracts performed by the contractor.

The selection committee will make a recommendation to the awarding authority. The acceptance of the proposal will be evidenced by written Notice of Award from the City's Purchasing/Contract Administration Division to the successful Proposer.

## **8. ORAL INTERVIEWS**



Proposers may be required to participate in an oral interview. The oral interview will be a panel comprised of members of the selection committee.

Proposers may only ask questions that are intended to clarify the questions that they are being asked to respond.

Each Proposer's time slot for oral interviews will be determined randomly. Proposers who are selected shall make every effort to attend. If representatives of the City experience difficulty on the part of any Proposer in scheduling a time for the oral interview, it may result in disqualification from further consideration.

## **9. PUBLIC NATURE OF MATERIALS**

Responses to this RFP become the exclusive property of the City of Palo Alto. At such time as the Administrative Services Department recommends to form to the City Manager or to the City Council, as applicable, all proposals received in response to this RFP becomes a matter of public record and shall be regarded as public records, with the exception of those elements in each proposal which are defined by the Proposer as business or trade secrets and plainly marked as "Confidential," "Trade Secret," or "Proprietary". The City shall not in any way be liable or responsible for the disclosure of any such proposal or portions thereof, if they are not plainly marked as "Confidential," "Trade Secret," or "Proprietary" or if disclosure is required under the Public Records Act. Any proposal which contains language purporting to render all or significant portions of the proposal "Confidential," "Trade Secret," or "Proprietary" shall be regarded as non-responsive.

Although the California Public Records Act recognizes that certain confidential trade secret information may be protected from disclosure, the City of Palo Alto may not accept or approve that the information that a Proposer submits is a trade secret. If a request is made for information marked "Confidential," "Trade Secret," or "Proprietary," the City shall provide the Proposer who submitted the information with reasonable notice to allow the Proposer to seek protection from disclosure by a court of competent jurisdiction.

## **10. COLLUSION**

By submitting a proposal, each Proposer represents and warrants that its proposal is genuine and not a sham or collusive or made in the interest of or on behalf of any person not named therein; that the Proposer has not directly induced or solicited any other person to submit a sham proposal or any other person to refrain from submitting a proposal; and that the Proposer has not in any manner sought collusion to secure any improper advantage over any other person submitting a proposal.

## **11. DISQUALIFICATION**

Factors such as, but not limited to, any of the following may be considered just cause to disqualify a proposal without further consideration:

11.1 Evidence of collusion, directly or indirectly, among Proposers in regard to the amount, terms or conditions of this proposal;

11.2 Any attempt to improperly influence any member of the evaluation team;

11.3 Existence of any lawsuit, unresolved contractual claim or dispute between Proposer and the City;

11.4 Evidence of incorrect information submitted as part of the proposal;

11.5 Evidence of Proposer's inability to successfully complete the responsibilities and obligation of the proposal; and

11.6 Proposer's default under any previous agreement with the City, which results in termination of the Agreement.

## **12. NON-CONFORMING PROPOSAL**

A proposal shall be prepared and submitted in accordance with the provisions of these RFP instructions and specifications. Any alteration, omission, addition, variance, or limitation of, from or to a proposal may be sufficient grounds for non-acceptance of the proposal, at the sole discretion of the City.

## **13. GRATUITIES**

No person shall offer, give or agree to give any City employee any gratuity, discount or offer of employment in connection with the award of contract by the city. No city employee shall solicit, demand, accept or agree to accept from any other person a gratuity, discount or offer of employment in connection with a city contract.

## **14. FIRMS OR PERSONS NOT ELIGIBLE TO SUBMIT A PROPOSAL**

In order to avoid any conflict of interest or perception of a conflict of interest, Proposer(s) selected to provide professional services under this RFP will be subject to the following requirements:

- 14.1 The Proposer(s) who works on the procurement will be precluded from submitting proposals or bids as a prime contractor or subcontractor in the ultimate procurement.
- 14.2 The Proposer(s) may not have interest in any potential Proposer for the ultimate procurement.

~ End of Section ~

**Attachment A  
Proposer's Information Form**

**PROPOSER (please print):**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact person, title, email, telephone and email: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Proposer, if selected, intends to carry on the business as (check one):

Individual  Joint Venture

Partnership

Corporation

When incorporated? \_\_\_\_\_

In what state? \_\_\_\_\_

When authorized to do business in California? \_\_\_\_\_

Other (explain): \_\_\_\_\_

**ADDENDA**

To assure that all Proposers have received each addendum, check the appropriate box(es) below. Failure to acknowledge receipt of an addendum/addenda may be considered an irregularity in the Proposal:

Addendum number(s) received:  1;  2;  3;  4;  5;  6;

Or,  \_\_\_\_\_ No Addendum/Addenda Were Received (**check and initial**).

**PROPOSER'S SIGNATURE**

No proposal shall be accepted which has not been signed in ink in the appropriate space below:

By signing below, the submission of a proposal shall be deemed a representation and certification by the Proposer that they have investigated all aspects of the RFP, that they are aware of the applicable facts pertaining to the RFP process, its procedures and requirements, and they have read and understand the RFP. No request for modification of the proposal shall be considered after its submission on the grounds that the Proposer was not fully informed as to any fact or condition.

Attachment A – Proposer Information continued...

1. If Proposer is **INDIVIDUAL**, sign here

Date: \_\_\_\_\_  
Proposer's Signature  
\_\_\_\_\_  
Proposer's typed name and title

2. If Proposer is **PARTNERSHIP** or **JOINT VENTURE**; at least two (2) Partners shall sign here:

\_\_\_\_\_  
Partnership or Joint Venture Name (type or print)  
Date: \_\_\_\_\_  
Member of the Partnership or Joint Venture signature  
Date: \_\_\_\_\_  
Member of the Partnership or Joint Venture signature

3. If Proposer is a **CORPORATION**, the duly authorized officer shall sign as follows:

The undersigned certify that he/she is respectively:

\_\_\_\_\_ and \_\_\_\_\_  
Signature Title

Of the corporation named below; that they are designated to sign the Proposal Cost Form by resolution (attach a certified copy, with corporate seal, if applicable, notarized as to its authenticity or Secretary's certificate of authorization) for and on behalf of the below named CORPORATION, and that they are authorized to execute same for and on behalf of said CORPORATION.

\_\_\_\_\_  
Corporation Name (type or print)  
By: \_\_\_\_\_ Date: \_\_\_\_\_  
Title: \_\_\_\_\_

## Attachment B – Scope

### Introduction

The City of Palo Alto is seeking an experienced Consultant Team to prepare a Feasibility Study for the implementation of the Matadero Creek Trail – Phase 1 Midtown project. Upon successful completion of the Feasibility Study, the City will then proceed to complete an Environmental Analysis/Assessment, (based on the selected alternative) to determine the appropriate environmental documents for the project, and then the development of Plans, Specifications & Estimates (PS&E) for Phase 1 of the project, with the same Consultant.

**Project Objective:** The objective of the Matadero Creek Trail – Phase 1 Midtown project is to establish an east-west bicycle and pedestrian connection through the Midtown neighborhood between Highway 101 and Alma Street. The connection must be safe, convenient and developed and implemented in a fiscally responsible manner. The associated Feasibility Study must analyze and identify several trail alignments for consideration, which are consistent with the adopted Palo Alto Bicycle & Pedestrian Transportation Plan 2012.

The City received a \$1.5M grant from the County of Santa Clara – Alternative Mitigation Program for the Matadero Creek Trail in November 2012. The project budget includes an additional City local match of \$500,000 for a total project budget of \$2.0M. The project includes the following elements:

1. *Feasibility Study* to identify up to five (5) community-preferred alignments for a new trail route on the maintenance roads along Matadero Creek, and/or on-road parallel routes, between Alma Street and Highway 101. The Feasibility Study will also include identification of the appropriate Across Barrier Connection solutions required to extend the trail to the west side of Alma Street and east side of Highway 101.
2. *Environmental Analysis/Assessment* for the community-preferred alignment from the Matadero Creek Trail Feasibility Study.
3. *Development of Plans, Specifications & Engineer's Estimate's* for the Matadero Creek Trail – Phase 1, between Waverley Street and Greer Road.
4. *Construction On-Call Support* to assist the City in responding to questions during the bidding stage of the project and for assistance with responding to Requests for Information (RFIs), review of contractor submittals, review of contract change orders, and preparation of record drawings during construction of the project.

The following additional resources are available online to assist Consultant Teams in the development of project proposals:

Stanford-Palo Alto Trail Program Grant Proposal:

<http://www.cityofpaloalto.org/civicax/filebank/documents/31032>

City of Palo Alto Bicycle & Pedestrian Transportation Plan 2012:

<http://www.cityofpaloalto.org/bike>

The preferred Consultant Team will demonstrate extensive experience in working with the Santa Clara Valley Water District and the State of California – Department of Transportation (Caltrans) in completing similar trail projects for bike/pedestrian routes along creeks, parallel routes, and streets and underneath or alongside Caltrans facilities.

### **Scope of Work**

Each proposal shall include a detailed schedule and cost estimate for each of the four project stages. A contract limited to the completion of the Feasibility Study will be awarded upon completion of the Request for Proposals process. Upon the successful completion of the Feasibility Study, an Authorization to Proceed for each subsequent project stage will be issued to the Consultant. If the Feasibility Study finds the project to be infeasible due to factors such as: constructability, failure to identify community preferred alignment alternatives with support mitigation, or lack of support from either the Santa Clara Valley Water District (SCVWD) or the City of Palo Alto – City Council, the project will be terminated at the completion of the Feasibility Study stage.

The objective of the Feasibility Study is to identify various alignment alternatives for the Matadero Creek Trail for consideration of the Palo Alto Community.

#### Stage 1 - Feasibility Study

##### *Multi-Use Trail Alignments*

The Feasibility Study shall include the identification up to five (5) alignment alternatives for the Matadero Creek Trail – Phase 1 Midtown project for consideration of the community. The Feasibility Study should consider east-west alignment alternatives in the area between Embarcadero and Charleston Roads to provide a multi-use trail. The Consultant shall be responsible for identifying at least five potential alignment alternatives with input from community, City staff, staff from the Santa Clara Valley Water District, the Parks & Recreation Commission (study session), Planning & Transportation Commission (study session), and the Palo Alto Advisory Committee. The five potential alignment alternatives shall be developed through an extensive community outreach process. Alignments to be considered must include a creek-adjacent route, routes on parallel streets, and/or some combination thereof.

The Feasibility Study should include an assessment of the demand (i.e., predicted usage) for each alternative. The consultant will be responsible for all traffic data collection necessary to forecast the future demand of the trail. Proposals should highlight the consultant traffic data collection methodology.

As part of the identification of alignment alternatives for the Matadero Creek Trail, the Consultant Team shall take into account the following minimum Design Considerations and include a matrix that rates each alignment against these and other suggested factors:

- Utilities (Above and Below Ground)
- Need for Real Property Acquisition (for temporary and long-term trail alignment)
- Intersection Crossings
- Safety of trail users
- Safety of pedestrians on sidewalks perpendicular to route
- Safety of residents units adjacent to the trail and creek (including at night)

- Preventing unauthorized trail access at night (between sunset and sunrise)
- Policing the route, especially at night
- Preventing accidental falls into creek and creek drowning
- Walkability
- Bicycle Ride-ability
- Barriers to prevent motorized vehicles(motorcycles and cars) from entering bike/pedestrian path
- Safe Connections to Public Facilities such as Parks and Schools, and connection with existing and planned Bicycle Routes
- Project Mitigations to protect the Quality of Life (crime, safety, privacy, noise, graffiti, litter, traffic congestion) for existing residential properties adjacent to the proposed Matadero Creek Trail alignments
- Cost
- Property Value Assessments
- Cost-benefit analysis
- Flood Protection Functions
- Maintains access to SCVWD's Maintenance Activities/Operations, while also adding safety railings along creek banks.
- Maintain Emergency Vehicle Access
- Noise evaluated by an acoustical engineer
- Future Funding Opportunities for Across Barrier Connections at Alma Street and Highway 101

### *Community Outreach*

The Consultant Teams should assume the following Community Outreach Schedule as part of the development of the Matadero Creek Trail Feasibility Study:

- Three Community Outreach Meetings. The City will identify locations; at least one meeting focused in the Midtown neighborhood, and a field visit of Matadero Creek open to the community.
- Study Session Parks & Recreation Commission
- Study Session- Santa Clara Valley Water District
- Study Session Planning & Transportation Commission
- Presentation – Parks & Recreation Commission
- Presentation – Planning & Transportation Commission
- Approval – Santa Clara Valley Water District
- Presentation/Approval – Palo Alto City Council

The initial community outreach meeting shall include an opportunity for the community to express areas of concern and suggestions for mitigation for the development of the alignment options. The meeting shall also include a presentation by the consultant of Best Practice measures used to facilitate off-road trails that bisect residential and arterial streets. Based on the feedback from the community the consultant shall return to the community for another community meeting to present and refine the trail alignment options.

The Consultant will be responsible for outreach to and organizing meetings with Santa Clara Valley Water District staff to solicit input for the project. The preferred Consultant Team will



demonstrate a strong history of working cooperatively and successfully with the Santa Clara Valley Water District for the completion of Feasibility Studies for implementing trails along District right-of-way. The potential Matadero Creek Trail – Phase 1 Midtown alignments will be focused on the maintenance road along the banks of Matadero Creek and on-street parallel routes.

After presentation of the Matadero Creek Trail Alignment Alternatives to the community, the Consultant Team will work with Palo Alto Bicycle Advisory Committee, Parks & Recreation Commission, Planning and Transportation Commission and City staff to identify the two safest, most cost-effective community-preferred alternatives for inclusion in the Draft Final Feasibility Study for presentation to the Santa Clara Valley Water District for input. Upon successful approval of the Draft Final Feasibility Study by the District, the Consultant will return to present the City Council for final approval. Prior to either the Parks & Recreation of Planning and Transportation Commission meeting for the project, the consultant shall participate in a field visit open to the community of Matadero Creek.

#### *Multi-Use Trail Requirements*

The potential multi-use trail alignments must provide a minimum 8- FT paved or unpaved cross-section for pedestrians and bicyclists when off-road. On-road alignments should include Best Practice measure to integrate bicycle usage with motor traffic. The potential alignments must also include provisions for safe crossing at intersecting roadways both bicycle and pedestrian traffic including, but not limited to, enhanced rapid flashing beacon warning systems that are passively activated by trail users (passive detection where appropriate), traffic signal controls, stop controls and enhanced roadway markings and signage treatments. The preferred Consultant Team will demonstrate strong experience in developing creative and proven solutions that integrate trails with public roadways.

The Feasibility Study should include the following additional elements:

- 10% Design – Plan Line Alignments
- Preliminary Cost Estimates for alignment alternatives, including project implementation, possible project mitigations and ongoing maintenance cost
- Alternative Solutions for Safe Crossings where the trail alignments will cross existing residential and arterials roadways, such as Waverley Street and, Cowper Street, Middlefield Road, Ross Road, Louis Road, and Greer Road
- Concept drawings for Across Barrier Connection solutions at Alma Street and Highway 101
- Identifying of *Probable Impact and Mitigation Alternatives* for each of the two preferred alternatives
- Draft and Final Draft reports for City and SCVWD review

The Final Feasibility Study should include at least two most cost-effective, community-preferred alternatives endorsed by the Santa Clara Valley Water District and Palo Alto City Council for advancing into the Environmental Analysis Stage.

The City will be responsible for securing community meeting facilities. The Consultant shall be responsible for the preparation of all outreach materials, including media ads to be

coordinated for publication by the City, meeting notice flyers for mailing to residents by the City, and community meeting presentations. The Consultant shall also serve as Scribe at all community meetings and provide the City with Meeting Notes and Action Notes within 5-business days of each meeting.

---

*Stage 2 – Environmental Analysis Study*

The Environmental Analysis Study shall include the preparation of an appropriate Environmental Assessment Report in compliance with California Environmental Quality Act (CEQA) guidelines and advancement of improvement plans to the 35% stage for the community-preferred alternatives for the Matadero Creek Trail between Alma Street and Highway 101.

The Consultant Team shall advance environmental review of each alternative for presentation to the community so that one preferred alignment can be identified through an extensive community outreach process. Various environmental factors shall be analyzed as part of the Environmental process. If determined that an Environmental Impact Report (EIR) is needed, then analysis, which should include, at a minimum but not limited to, the following factors:

- Aesthetics Biological Resources
- Hazards & Hazardous Materials
- Mineral Resources
- Public Services
- Utility/Service Systems
- Air Quality
- Geology/Soils
- Agriculture Resources
- Cultural Resources
- Hydrology/Water Quality
- Noise
- Recreation
- Land Use/Planning
- Population/Housing
- Mandatory Findings of Significance
- Transportation/Traffic

The Consultant Team shall also identify any permits required from State and Federal Regulatory Agencies (e.g., State Fish & Wildlife, Army Corps of Engineers, etc.).

The Consultant Teams should assume the following Community Outreach Schedule as part of the development of the Matadero Creek Trail Environmental Phase:

- Up to Three Community Outreach Meetings. The City will identify locations; at least one meeting focused in the Midtown neighborhood.
- Study Session Parks & Recreation Commission
- Study Session Planning & Transportation Commission
- Study Session City Council
- Presentation – Parks & Recreation Commission
- Presentation – Planning & Transportation Commission
- Presentation/Approval – Palo Alto City Council

- Presentation/Approval – Santa Clara Valley Water District

The Environmental Analysis for the preferred Matadero Creek Trail Project shall also include the following elements:

- 35% Improvement Plans for Matadero Creek Trail segment between Waverly Street and Greer Road
- Updated project schedule and revised Engineer’s Estimate based on 35% Improvement Plans, including additional phases to Alma Street and Highway 101

The City will be responsible for securing community meeting facilities. The Consultant shall be responsible for the preparation of all outreach materials, including media ads to be coordinated for publication by the City, meeting notice flyers for mailing to residents by the City, and community meeting presentations. The Consultant shall also serve as Scribe at all community meetings and provide the City with Meeting Notes and Action Notes within 5- business days of each meeting.

---

*Stage 3 – Development of Plans, Specifications and Engineer’s Estimates*

Upon approval of the Final Environmental Report for the Matadero Creek Trail, the Consultant shall proceed to prepare final plans, specifications, and engineer’s estimates for the construction of the Matadero Creek Trail – Phase 1 segment between Waverley Street and Greer Road.

The improvement plans shall include the following civil details prepared by a Registered Professional Civil Engineer with good standing with the State of California:

- Cover Sheet
- Project Notes
- Project Plan and Profile
- Demolition Plans
- Plan Details for Improvements, including but not limited to:
  - Trail Pavement Sections
  - New Residential Fencing
  - Creek Railing Along Length of Trail
  - Flood Protection Plan
  - Lighting at intersection crossings (if requested by the community)
  - Enhanced Pedestrian Crossings
  - Accessible Pedestrian Ramps
  - Drainage Plans
  - Landscape Improvement Plans
  - Signage & Striping Plans

- Traffic Signal Improvement Plans
  - Traffic Calming Elements (i.e. Speed Humps, Traffic Channelizers/Barriers, etc.)
  - Utility Preservation and Connections
  - Utility Plans
  - Storm Water Pollution Prevention Plan
  - Construction Staging Plan
  - Access for creek maintenance by SCVWD
- Project Specifications consistent with Palo Alto Standard Specifications and Special Provisions to match the Project Improvement Plan requirements
  - Consultant shall provide 35%, 65%, 95% and 100% Engineer's Estimates based on improvement plans and comparable bids for similar projects to ensure the project remains within the project budget \*
    - \* City may elect to hire an outside Construction Management (CM) firm for Value Engineering and outside PEER review. Consultant shall be expected to work with CM cooperatively.

Consultant shall apply for and complete all forms required from State and Federal Regulatory Agencies needed prior to Construction. The Consultant shall submit detailed schedule based on the improvements plans to the City and should to include the following tasks:

- Base 35% Plans Revised from Environmental Process
  - Community Outreach Meeting to Identify Landscape/Hardscape and Streetscape palette
  - Study Session with Architectural Review Board for approval of shrub and tree planting palettes and decorative pavement treatments recommended by the Project Landscape Architect and Project Engineer
- 65% Improvement Plans
  - Final Community Outreach Meeting
- 95% Check Print Plan Set
  - Presentation of Project to Parks & Recreation Commission
  - Presentation of Project to Planning & Transportation Commission
- 100% Bid Set
  - City Council Presentation of Final Project

Meetings with City staff for the review of design plans, specifications and construction staging shall be held on a monthly basis, or as needed, and should be included in the fee. The City will be responsible for securing community meeting facilities. The Consultant shall be responsible for the preparation of all outreach materials, including media ads to be coordinated for publication by the City, meeting notice flyers for mailing to residents by the City, and community meeting presentations. The Consultant shall also serve as Scribe at all community meetings and provide the City with Meeting Notes and Action Notes within 5- business days of each meeting.

The City anticipates procurement of an outside Construction Management Firm during this stage to assist the City in reviewing plans prepared by the Consultant and to conduct Value Engineering alternatives to ensure that the project remains on-budget. The Consultant will be required to work with the Consultant Management Firm during the development of the plans.

---

#### *Stage 4 – Work Product Submittals and Reimbursables*

The Consultant shall provide both reproducible and electronic sets of plans at 35%, 65%, 95% and 100% (Final) to the City for reproduction.

- Architectural Review Board application package: prepare a package for submittal to the ARB per the instructions on the City website [http://www.cityofpal Alto.org/planning-community/arb\\_index.html](http://www.cityofpal Alto.org/planning-community/arb_index.html). Submit 10 half-size sets and 1 full-size set for the ARB review, plus material and presentation boards showing the texture and color of proposed materials (if applicable).
- 35% plans : 5 half-size plan sets, 10 full-size sets
- 65% plans: 5 half-size plan sets, 5 full size-sets, 5 specifications (CSI format), 10 opinions of probable construction costs, and 1 electronic copy of each item.
- 95% plans and Specifications: 5 half-size sets, 5 full-size sets, 5 specifications, 5 opinions of probable construction costs, and 1 electronic copy of each item.
- Final Draft (100% plans and specifications): 15 half-size sets, 10 full-size sets, 10 specifications, 10 opinions of probable construction costs, and 1 electronic copy of each item.
- Final Project Drawings and Specifications: provide one set of reproducible plans plotted on mylar and final specifications to the City, and 1 electronic copy of each item. City will, at its own expense, reproduce enough copies of these documents for construction bidding purposes.

Travel expenses for this project shall not be reimbursable nor shall per diem costs, vehicle travel/lease costs, or phone/fax costs. Printing costs shall not be reimbursable either but mailing costs may be submitted for reimbursement.

---

#### *Stage 5 – Construction on call Support*

The Consultant shall be on-call during the Bid Stage and Construction Stages of the project to assist City staff with the following tasks:

- Responses to technical questions from potential bidders
- Responses to Contractor Requests for Information (RFI)

- Review of Contractor submittals
- Review of potential Contract Change Orders
- Attendance at project progress meetings
- Preparation of project record (As Built) drawings

Immediately after completion of the construction phase and acceptance by the City, the Consultant shall submit to the City one complete set of record drawings reflecting the as-built conditions in digital format for archiving. All files should be delivered in “AutoCAD.dwg” format. For each CD delivery, a simple text file will need to accompany the files. This is called a Metadata file and will include the date of the file, the company name, contract information, along with the technician who prepared them.

#### Project Management

The consultant shall submit monthly invoices to the City for services performed. Although this scope of work has been defined specifically for this project, it is possible that changes may need to be made to the scope in the future.

Any items not expressly mentioned in the above scope will be considered extra services and will be billed at the consultant’s standard rates, to be approved by the City of Palo Alto. Typical extra service items are: Analysis of additional study roadway segments or intersections, updates to finalize signing/ striping based on two rounds (60%, and 90%) of comments, and attendance at public hearings or meetings not already included in this scope of work. Extra services will not proceed without prior authorization.

**CITY OF PALO ALTO CONTRACT NO.**  
**AGREEMENT BETWEEN THE CITY OF PALO ALTO AND**  
**FOR PROFESSIONAL SERVICES**

This Agreement is entered into on this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_, (“Agreement”) by and between the CITY OF PALO ALTO, a California chartered municipal corporation (“CITY”), and \_\_\_\_\_, a \_\_\_\_\_, located at \_\_\_\_\_ (“CONSULTANT”).

**RECITALS**

The following recitals are a substantive portion of this Agreement.

- A. CITY intends to \_\_\_\_\_ (“Project”) and desires to engage a consultant to \_\_\_\_\_ in connection with the Project (“Services”).
- B. CONSULTANT has represented that it has the necessary professional expertise, qualifications, and capability, and all required licenses and/or certifications to provide the Services.
- C. CITY in reliance on these representations desires to engage CONSULTANT to provide the Services as more fully described in Exhibit “A”, attached to and made a part of this Agreement.

NOW, THEREFORE, in consideration of the recitals, covenants, terms, and conditions, in this Agreement, the parties agree:

**AGREEMENT**

**SECTION 1. SCOPE OF SERVICES.** CONSULTANT shall perform the Services described in Exhibit “A” in accordance with the terms and conditions contained in this Agreement. The performance of all Services shall be to the reasonable satisfaction of CITY.

Optional On-Call Provision (This provision only applies if checked and only applies to on-call agreements.)

Services will be authorized by the City, as needed, with a Task Order assigned and approved by the City’s Project Manager. Each Task Order shall be in substantially the same form as Exhibit A-1. Each Task Order shall designate a City Project Manager and shall contain a specific scope of work, a specific schedule of performance and a specific compensation amount. The total price of all Task Orders issued under this Agreement shall not exceed the amount of Compensation set forth in Section 4 of this Agreement. CONSULTANT shall only be compensated for work performed under an authorized

## Attachment C – Sample Agreement

Task Order and the City may elect, but is not required, to authorize work up to the maximum compensation amount set forth in Section 4.

### **SECTION 2. TERM.**

The term of this Agreement shall be from the date of its full execution through unless terminated earlier pursuant to Section 19 of this Agreement.

**OR**

The term of this Agreement shall be from the date of its full execution through completion of the services in accordance with the Schedule of Performance attached as Exhibit “B” unless terminated earlier pursuant to Section 19 of this Agreement.

**SECTION 3. SCHEDULE OF PERFORMANCE.** Time is of the essence in the performance of Services under this Agreement. CONSULTANT shall complete the Services within the term of this Agreement and in accordance with the schedule set forth in Exhibit “B”, attached to and made a part of this Agreement. Any Services for which times for performance are not specified in this Agreement shall be commenced and completed by CONSULTANT in a reasonably prompt and timely manner based upon the circumstances and direction communicated to the CONSULTANT. CITY’s agreement to extend the term or the schedule for performance shall not preclude recovery of damages for delay if the extension is required due to the fault of CONSULTANT.

**SECTION 4. NOT TO EXCEED COMPENSATION.** The compensation to be paid to CONSULTANT for performance of the Services described in Exhibit “A”, including both payment for professional services and reimbursable expenses, shall not exceed Dollars (\$ ). In the event Additional Services are authorized, the total compensation for services and reimbursable expenses shall not exceed Dollars (\$ ). The applicable rates and schedule of payment are set out in Exhibit “C-1”, entitled “HOURLY RATE SCHEDULE,” which is attached to and made a part of this Agreement.

Additional Services, if any, shall be authorized in accordance with and subject to the provisions of Exhibit “C”. CONSULTANT shall not receive any compensation for Additional Services performed without the prior written authorization of CITY. Additional Services shall mean any work that is determined by CITY to be necessary for the proper completion of the Project, but which is not included within the Scope of Services described in Exhibit “A”.

**SECTION 5. INVOICES.** In order to request payment, CONSULTANT shall submit monthly invoices to the CITY describing the services performed and the applicable charges (including an identification of personnel who performed the services, hours worked, hourly rates, and reimbursable expenses), based upon the CONSULTANT’s billing rates (set forth in Exhibit “C-1”). If applicable, the invoice shall also describe the percentage of completion of each task. The information in CONSULTANT’s payment requests shall be subject to verification by CITY. CONSULTANT shall send all invoices



## Attachment C – Sample Agreement

to the City's project manager at the address specified in Section 13 below. The City will generally process and pay invoices within thirty (30) days of receipt.

**SECTION 6. QUALIFICATIONS/STANDARD OF CARE.** All of the Services shall be performed by CONSULTANT or under CONSULTANT's supervision. CONSULTANT represents that it possesses the professional and technical personnel necessary to perform the Services required by this Agreement and that the personnel have sufficient skill and experience to perform the Services assigned to them. CONSULTANT represents that it, its employees and subconsultants, if permitted, have and shall maintain during the term of this Agreement all licenses, permits, qualifications, insurance and approvals of whatever nature that are legally required to perform the Services.

All of the services to be furnished by CONSULTANT under this agreement shall meet the professional standard and quality that prevail among professionals in the same discipline and of similar knowledge and skill engaged in related work throughout California under the same or similar circumstances.

**SECTION 7. COMPLIANCE WITH LAWS.** CONSULTANT shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this Agreement. CONSULTANT shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.

**SECTION 8. ERRORS/OMISSIONS.** CONSULTANT shall correct, at no cost to CITY, any and all errors, omissions, or ambiguities in the work product submitted to CITY, provided CITY gives notice to CONSULTANT. If CONSULTANT has prepared plans and specifications or other design documents to construct the Project, CONSULTANT shall be obligated to correct any and all errors, omissions or ambiguities discovered prior to and during the course of construction of the Project. This obligation shall survive termination of the Agreement.

**SECTION 9. COST ESTIMATES.** If this Agreement pertains to the design of a public works project, CONSULTANT shall submit estimates of probable construction costs at each phase of design submittal. If the total estimated construction cost at any submittal exceeds ten percent (10%) of the CITY's stated construction budget, CONSULTANT shall make recommendations to the CITY for aligning the PROJECT design with the budget, incorporate CITY approved recommendations, and revise the design to meet the Project budget, at no additional cost to CITY.

**SECTION 10. INDEPENDENT CONTRACTOR.** It is understood and agreed that in performing the Services under this Agreement CONSULTANT, and any person employed by or contracted with CONSULTANT to furnish labor and/or materials under this Agreement, shall act as and be an independent contractor and not an agent or employee of the CITY.

Attachment C – Sample Agreement

**SECTION 11. ASSIGNMENT.** The parties agree that the expertise and experience of CONSULTANT are material considerations for this Agreement. CONSULTANT shall not assign or transfer any interest in this Agreement nor the performance of any of CONSULTANT's obligations hereunder without the prior written consent of the city manager. Consent to one assignment will not be deemed to be consent to any subsequent assignment. Any assignment made without the approval of the city manager will be void.

**SECTION 12. SUBCONTRACTING.**

**Option A: No Subcontractor:** CONSULTANT shall not subcontract any portion of the work to be performed under this Agreement without the prior written authorization of the city manager or designee.

**Option B: Subcontracts Authorized:** Notwithstanding Section 11 above, CITY agrees that subconsultants may be used to complete the Services. The subconsultants authorized by CITY to perform work on this Project are:

CONSULTANT shall be responsible for directing the work of any subconsultants and for any compensation due to subconsultants. CITY assumes no responsibility whatsoever concerning compensation. CONSULTANT shall be fully responsible to CITY for all acts and omissions of a subconsultant. CONSULTANT shall change or add subconsultants only with the prior approval of the city manager or his designee.

**SECTION 13. PROJECT MANAGEMENT.** CONSULTANT will assign as the \_\_\_\_\_ to have supervisory responsibility for the performance, progress, and execution of the Services and \_\_\_\_\_ as the project \_\_\_\_\_ to represent CONSULTANT during the day-to-day work on the Project. If circumstances cause the substitution of the project director, project coordinator, or any other key personnel for any reason, the appointment of a substitute project director and the assignment of any key new or replacement personnel will be subject to the prior written approval of the CITY's project manager. CONSULTANT, at CITY's request, shall promptly remove personnel who CITY finds do not perform the Services in an acceptable manner, are uncooperative, or present a threat to the adequate or timely completion of the Project or a threat to the safety of persons or property.

The City's project manager is \_\_\_\_\_, \_\_\_\_\_ Department, \_\_\_\_\_ Division, Palo Alto, CA 94303, Telephone: \_\_\_\_\_. The project manager will be CONSULTANT's point of contact with respect to performance, progress and execution of the Services. The CITY may designate an alternate project manager from time to time.

**SECTION 14. OWNERSHIP OF MATERIALS.** Upon delivery, all work product, including without limitation, all writings, drawings, plans, reports, specifications, calculations, documents, other materials and copyright interests developed under this Agreement shall be and remain the exclusive property of CITY without restriction or limitation upon their use. CONSULTANT agrees that all copyrights which arise from

## Attachment C – Sample Agreement

creation of the work pursuant to this Agreement shall be vested in CITY, and CONSULTANT waives and relinquishes all claims to copyright or other intellectual property rights in favor of the CITY. Neither CONSULTANT nor its contractors, if any, shall make any of such materials available to any individual or organization without the prior written approval of the City Manager or designee. CONSULTANT makes no representation of the suitability of the work product for use in or application to circumstances not contemplated by the scope of work.

**SECTION 15. AUDITS.** CONSULTANT will permit CITY to audit, at any reasonable time during the term of this Agreement and for three (3) years thereafter, CONSULTANT's records pertaining to matters covered by this Agreement. CONSULTANT further agrees to maintain and retain such records for at least three (3) years after the expiration or earlier termination of this Agreement.

### **SECTION 16. INDEMNITY.**

**[Option A applies to the following design professionals pursuant to Civil Code Section 2782.8: architects; landscape architects; registered professional engineers and licensed professional land surveyors.]** 16.1. To the fullest extent permitted by law, CONSULTANT shall protect, indemnify, defend and hold harmless CITY, its Council members, officers, employees and agents (each an "Indemnified Party") from and against any and all demands, claims, or liability of any nature, including death or injury to any person, property damage or any other loss, including all costs and expenses of whatever nature including attorneys fees, experts fees, court costs and disbursements ("Claims") that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the CONSULTANT, its officers, employees, agents or contractors under this Agreement, regardless of whether or not it is caused in part by an Indemnified Party.

**[Option B applies to any consultant who does not qualify as a design professional as defined in Civil Code Section 2782.8.]** 16.1. To the fullest extent permitted by law, CONSULTANT shall protect, indemnify, defend and hold harmless CITY, its Council members, officers, employees and agents (each an "Indemnified Party") from and against any and all demands, claims, or liability of any nature, including death or injury to any person, property damage or any other loss, including all costs and expenses of whatever nature including attorneys fees, experts fees, court costs and disbursements ("Claims") resulting from, arising out of or in any manner related to performance or nonperformance by CONSULTANT, its officers, employees, agents or contractors under this Agreement, regardless of whether or not it is caused in part by an Indemnified Party.

16.2. Notwithstanding the above, nothing in this Section 16 shall be construed to require CONSULTANT to indemnify an Indemnified Party from Claims arising from the active negligence, sole negligence or willful misconduct of an Indemnified Party.

16.3. The acceptance of CONSULTANT's services and duties by CITY shall not operate as a waiver of the right of indemnification. The provisions of this

## Attachment C – Sample Agreement

Section 16 shall survive the expiration or early termination of this Agreement.

**SECTION 17. WAIVERS.** The waiver by either party of any breach or violation of any covenant, term, condition or provision of this Agreement, or of the provisions of any ordinance or law, will not be deemed to be a waiver of any other term, covenant, condition, provisions, ordinance or law, or of any subsequent breach or violation of the same or of any other term, covenant, condition, provision, ordinance or law.

### **SECTION 18. INSURANCE.**

18.1. CONSULTANT, at its sole cost and expense, shall obtain and maintain, in full force and effect during the term of this Agreement, the insurance coverage described in Exhibit "D". CONSULTANT and its contractors, if any, shall obtain a policy endorsement naming CITY as an additional insured under any general liability or automobile policy or policies.

18.2. All insurance coverage required hereunder shall be provided through carriers with AM Best's Key Rating Guide ratings of A-:VII or higher which are licensed or authorized to transact insurance business in the State of California. Any and all contractors of CONSULTANT retained to perform Services under this Agreement will obtain and maintain, in full force and effect during the term of this Agreement, identical insurance coverage, naming CITY as an additional insured under such policies as required above.

18.3. Certificates evidencing such insurance shall be filed with CITY concurrently with the execution of this Agreement. The certificates will be subject to the approval of CITY's Risk Manager and will contain an endorsement stating that the insurance is primary coverage and will not be canceled, or materially reduced in coverage or limits, by the insurer except after filing with the Purchasing Manager thirty (30) days' prior written notice of the cancellation or modification. If the insurer cancels or modifies the insurance and provides less than thirty (30) days' notice to CONSULTANT, CONSULTANT shall provide the Purchasing Manager written notice of the cancellation or modification within two (2) business days of the CONSULTANT's receipt of such notice. CONSULTANT shall be responsible for ensuring that current certificates evidencing the insurance are provided to CITY's Purchasing Manager during the entire term of this Agreement.

18.4. The procuring of such required policy or policies of insurance will not be construed to limit CONSULTANT's liability hereunder nor to fulfill the indemnification provisions of this Agreement. Notwithstanding the policy or policies of insurance, CONSULTANT will be obligated for the full and total amount of any damage, injury, or loss caused by or directly arising as a result of the Services performed under this Agreement, including such damage, injury, or loss arising after the Agreement is terminated or the term has expired.

### **SECTION 19. TERMINATION OR SUSPENSION OF AGREEMENT OR**

Attachment C – Sample Agreement

**SERVICES.**

19.1. The City Manager may suspend the performance of the Services, in whole or in part, or terminate this Agreement, with or without cause, by giving ten (10) days prior written notice thereof to CONSULTANT. Upon receipt of such notice, CONSULTANT will immediately discontinue its performance of the Services.

19.2. CONSULTANT may terminate this Agreement or suspend its performance of the Services by giving thirty (30) days prior written notice thereof to CITY, but only in the event of a substantial failure of performance by CITY.

19.3. Upon such suspension or termination, CONSULTANT shall deliver to the City Manager immediately any and all copies of studies, sketches, drawings, computations, and other data, whether or not completed, prepared by CONSULTANT or its contractors, if any, or given to CONSULTANT or its contractors, if any, in connection with this Agreement. Such materials will become the property of CITY.

19.4. Upon such suspension or termination by CITY, CONSULTANT will be paid for the Services rendered or materials delivered to CITY in accordance with the scope of services on or before the effective date (i.e., 10 days after giving notice) of suspension or termination; provided, however, if this Agreement is suspended or terminated on account of a default by CONSULTANT, CITY will be obligated to compensate CONSULTANT only for that portion of CONSULTANT's services which are of direct and immediate benefit to CITY as such determination may be made by the City Manager acting in the reasonable exercise of his/her discretion. The following Sections will survive any expiration or termination of this Agreement: 14, 15, 16, 19.4, 20, and 25.

19.5. No payment, partial payment, acceptance, or partial acceptance by CITY will operate as a waiver on the part of CITY of any of its rights under this Agreement.

**SECTION 20. NOTICES.**

All notices hereunder will be given in writing and mailed, postage prepaid, by certified mail, addressed as follows:

To CITY:                      Office of the City Clerk  
   City of Palo Alto  
   Post Office Box 10250  
   Palo Alto, CA 94303

With a copy to the Purchasing Manager

Attachment C – Sample Agreement

To CONSULTANT: Attention of the project director  
at the address of CONSULTANT recited above

**SECTION 21. CONFLICT OF INTEREST.**

21.1. In accepting this Agreement, CONSULTANT covenants that it presently has no interest, and will not acquire any interest, direct or indirect, financial or otherwise, which would conflict in any manner or degree with the performance of the Services.

21.2. CONSULTANT further covenants that, in the performance of this Agreement, it will not employ subconsultants, contractors or persons having such an interest. CONSULTANT certifies that no person who has or will have any financial interest under this Agreement is an officer or employee of CITY; this provision will be interpreted in accordance with the applicable provisions of the Palo Alto Municipal Code and the Government Code of the State of California.

21.3. If the Project Manager determines that CONSULTANT is a “Consultant” as that term is defined by the Regulations of the Fair Political Practices Commission, CONSULTANT shall be required and agrees to file the appropriate financial disclosure documents required by the Palo Alto Municipal Code and the Political Reform Act.

**SECTION 22. NONDISCRIMINATION.** As set forth in Palo Alto Municipal Code section 2.30.510, CONSULTANT certifies that in the performance of this Agreement, it shall not discriminate in the employment of any person because of the race, skin color, gender, age, religion, disability, national origin, ancestry, sexual orientation, housing status, marital status, familial status, weight or height of such person. CONSULTANT acknowledges that it has read and understands the provisions of Section 2.30.510 of the Palo Alto Municipal Code relating to Nondiscrimination Requirements and the penalties for violation thereof, and agrees to meet all requirements of Section 2.30.510 pertaining to nondiscrimination in employment.

**SECTION 23. ENVIRONMENTALLY PREFERRED PURCHASING AND ZERO WASTE REQUIREMENTS.** CONSULTANT shall comply with the City’s Environmentally Preferred Purchasing policies which are available at the City’s Purchasing Department, incorporated by reference and may be amended from time to time. CONSULTANT shall comply with waste reduction, reuse, recycling and disposal requirements of the City’s Zero Waste Program. Zero Waste best practices include first minimizing and reducing waste; second, reusing waste and third, recycling or composting waste. In particular, Consultant shall comply with the following zero waste requirements:

- All printed materials provided by Consultant to City generated from a personal computer and printer including but not limited to, proposals, quotes, invoices, reports, and public education materials, shall be double-sided and printed on a minimum of 30% or greater post-consumer content

## Attachment C – Sample Agreement

paper, unless otherwise approved by the City's Project Manager. Any submitted materials printed by a professional printing company shall be a minimum of 30% or greater post-consumer material and printed with vegetable based inks.

- Goods purchased by Consultant on behalf of the City shall be purchased in accordance with the City's Environmental Purchasing Policy including but not limited to Extended Producer Responsibility requirements for products and packaging. A copy of this policy is on file at the Purchasing Office.
- Reusable/returnable pallets shall be taken back by the Consultant, at no additional cost to the City, for reuse or recycling. Consultant shall provide documentation from the facility accepting the pallets to verify that pallets are not being disposed.

### **SECTION 24. NON-APPROPRIATION**

24.1. This Agreement is subject to the fiscal provisions of the Charter of the City of Palo Alto and the Palo Alto Municipal Code. This Agreement will terminate without any penalty (a) at the end of any fiscal year in the event that funds are not appropriated for the following fiscal year, or (b) at any time within a fiscal year in the event that funds are only appropriated for a portion of the fiscal year and funds for this Agreement are no longer available. This section shall take precedence in the event of a conflict with any other covenant, term, condition, or provision of this Agreement.

### **SECTION 25. MISCELLANEOUS PROVISIONS.**

25.1. This Agreement will be governed by the laws of the State of California.

25.2. In the event that an action is brought, the parties agree that trial of such action will be vested exclusively in the state courts of California in the County of Santa Clara, State of California.

25.3. The prevailing party in any action brought to enforce the provisions of this Agreement may recover its reasonable costs and attorneys' fees expended in connection with that action. The prevailing party shall be entitled to recover an amount equal to the fair market value of legal services provided by attorneys employed by it as well as any attorneys' fees paid to third parties.

25.4. This document represents the entire and integrated agreement between the parties and supersedes all prior negotiations, representations, and contracts, either written or oral. This document may be amended only by a written instrument, which is signed by the parties.

25.5. The covenants, terms, conditions and provisions of this Agreement will apply to, and will bind, the heirs, successors, executors, administrators, assignees,

## Attachment C – Sample Agreement

and consultants of the parties.

25.6. If a court of competent jurisdiction finds or rules that any provision of this Agreement or any amendment thereto is void or unenforceable, the unaffected provisions of this Agreement and any amendments thereto will remain in full force and effect.

25.7. All exhibits referred to in this Agreement and any addenda, appendices, attachments, and schedules to this Agreement which, from time to time, may be referred to in any duly executed amendment hereto are by such reference incorporated in this Agreement and will be deemed to be a part of this Agreement.

25.8 If, pursuant to this contract with CONSULTANT, City shares with CONSULTANT personal information as defined in California Civil Code section 1798.81.5(d) about a California resident (“Personal Information”), CONSULTANT shall maintain reasonable and appropriate security procedures to protect that Personal Information, and shall inform City immediately upon learning that there has been a breach in the security of the system or in the security of the Personal Information. CONSULTANT shall not use Personal Information for direct marketing purposes without City’s express written consent.

25.9 All unchecked boxes do not apply to this agreement.

25.10 The individuals executing this Agreement represent and warrant that they have the legal capacity and authority to do so on behalf of their respective legal entities.

25.11 This Agreement may be signed in multiple counterparts, which shall, when executed by all the parties, constitute a single binding agreement



Attachment D  
 SAMPLE TABLE FORMAT  
 QUALIFICATIONS OF FIRM RELATIVE TO CITY'S NEEDS

Project Name	Client	Description of work performed	Total Project Cost	Percentage of work firm as responsible for	Period work was completed	Client contact information*
<p>Did your firm meet the project schedule (Circle one) : Yes No</p> <p>Give a brief statement of the firm's adherence to the schedule and budget for the project:</p>						
<p>Did your firm meet the project schedule (Circle one) : Yes No</p> <p>Give a brief statement of the firm's adherence to the schedule and budget for the project:</p>						
<p>Did your firm meet the project schedule (Circle one) : Yes No</p> <p>Give a brief statement of the firm's adherence to the schedule and budget for the project:</p>						
<p>Did your firm meet the project schedule (Circle one) : Yes No</p> <p>Give a brief statement of the firm's adherence to the schedule and budget for the project:</p>						

\*Include name, title and phone number.

Attachment E  
 SAMPLE COST PROPOSAL FORMAT – RFP

(The City is looking for a submittal in this format – content should match cost for scope of services required)

Scope	Labor Categories (e.g., Consultant, Sr. Consultant, etc.)	Est. Hours	Hourly Rate	Extended Rate
Task 1			\$	\$
			\$	\$
			\$	\$
<b>TOTAL NOT TO EXCEED, TASK 1</b>			\$	\$
Task 2			\$	\$
			\$	\$
			\$	\$
<b>TOTAL NOT TO EXCEED, TASK 2</b>			\$	\$
Task 3			\$	\$
			\$	\$
			\$	\$
<b>TOTAL NOT TO EXCEED, TASK 3</b>			\$	\$
<b>TOTAL NOT TO EXCEED (TASKS 1 – 3)</b>			\$	\$

**Attachment "F"  
INSURANCE REQUIREMENTS**

CONTRACTORS TO THE CITY OF PALO ALTO (CITY), AT THEIR SOLE EXPENSE, SHALL FOR THE TERM OF THE CONTRACT OBTAIN AND MAINTAIN INSURANCE IN THE AMOUNTS FOR THE COVERAGE SPECIFIED BELOW, **AFFORDED BY COMPANIES WITH AM BEST'S KEY RATING OF A-VII, OR HIGHER, LICENSED OR AUTHORIZED TO TRANSACT INSURANCE BUSINESS IN THE STATE OF CALIFORNIA.**

**AWARD IS CONTINGENT ON COMPLIANCE WITH CITY'S INSURANCE REQUIREMENTS, AS SPECIFIED, BELOW:**

REQUIRED	TYPE OF COVERAGE	REQUIREMENT	MINIMUM LIMITS	
			EACH OCCURRENCE	AGGREGATE
YES YES	WORKER'S COMPENSATION EMPLOYER'S LIABILITY	STATUTORY STATUTORY		
YES	GENERAL LIABILITY, INCLUDING PERSONAL INJURY, BROAD FORM PROPERTY DAMAGE BLANKET CONTRACTUAL, AND FIRE LEGAL LIABILITY	BODILY INJURY	\$1,000,000	\$1,000,000
		PROPERTY DAMAGE	\$1,000,000	\$1,000,000
		BODILY INJURY & PROPERTY DAMAGE COMBINED.	\$1,000,000	\$1,000,000
YES	AUTOMOBILE LIABILITY, INCLUDING ALL OWNED, HIRED, NON-OWNED	BODILY INJURY	\$1,000,000	\$1,000,000
		- EACH PERSON	\$1,000,000	\$1,000,000
		- EACH OCCURRENCE	\$1,000,000	\$1,000,000
		PROPERTY DAMAGE	\$1,000,000	\$1,000,000
		BODILY INJURY AND PROPERTY DAMAGE, COMBINED	\$1,000,000	\$1,000,000
YES	PROFESSIONAL LIABILITY, INCLUDING, ERRORS AND OMISSIONS, MALPRACTICE (WHEN APPLICABLE), AND NEGLIGENT PERFORMANCE	ALL DAMAGES	\$1,000,000	
YES	<b>THE CITY OF PALO ALTO IS TO BE NAMED AS AN ADDITIONAL INSURED:</b> CONTRACTOR, AT ITS SOLE COST AND EXPENSE, SHALL OBTAIN AND MAINTAIN, IN FULL FORCE AND EFFECT THROUGHOUT THE ENTIRE TERM OF ANY RESULTANT AGREEMENT, THE INSURANCE COVERAGE HEREIN DESCRIBED, INSURING NOT ONLY CONTRACTOR AND ITS SUBCONSULTANTS, IF ANY, BUT ALSO, WITH THE EXCEPTION OF WORKERS' COMPENSATION, EMPLOYER'S LIABILITY AND PROFESSIONAL INSURANCE, <b>NAMING AS ADDITIONAL INSUREDS CITY, ITS COUNCIL MEMBERS, OFFICERS, AGENTS, AND EMPLOYEES.</b>			

- I. INSURANCE COVERAGE MUST INCLUDE:
  - A. A PROVISION FOR A WRITTEN THIRTY DAY ADVANCE NOTICE TO CITY OF CHANGE IN COVERAGE OR OF COVERAGE CANCELLATION; AND
  - B. A CONTRACTUAL LIABILITY ENDORSEMENT PROVIDING INSURANCE COVERAGE FOR CONTRACTOR'S AGREEMENT TO INDEMNIFY CITY.
  - C. DEDUCTIBLE AMOUNTS IN EXCESS OF \$5,000 REQUIRE CITY'S PRIOR APPROVAL.
- II. CONTACTOR MUST SUBMIT CERTIFICATE(S) OF INSURANCE EVIDENCING REQUIRED COVERAGE.
- III. ENDORSEMENT PROVISIONS, WITH RESPECT TO THE INSURANCE AFFORDED TO "ADDITIONAL INSUREDS"
  - A. PRIMARY COVERAGE  
WITH RESPECT TO CLAIMS ARISING OUT OF THE OPERATIONS OF THE NAMED INSURED, INSURANCE AS AFFORDED BY THIS POLICY IS PRIMARY AND IS NOT ADDITIONAL TO OR CONTRIBUTING WITH ANY OTHER INSURANCE CARRIED BY OR FOR THE BENEFIT OF THE ADDITIONAL INSUREDS.
  - B. CROSS LIABILITY

**Attachment "F"**  
**INSURANCE REQUIREMENTS**

THE NAMING OF MORE THAN ONE PERSON, FIRM, OR CORPORATION AS INSUREDS UNDER THE POLICY SHALL NOT, FOR THAT REASON ALONE, EXTINGUISH ANY RIGHTS OF THE INSURED AGAINST ANOTHER, BUT THIS ENDORSEMENT, AND THE NAMING OF MULTIPLE INSUREDS, SHALL NOT INCREASE THE TOTAL LIABILITY OF THE COMPANY UNDER THIS POLICY.

C. NOTICE OF CANCELLATION

1. IF THE POLICY IS CANCELED BEFORE ITS EXPIRATION DATE FOR ANY REASON OTHER THAN THE NON-PAYMENT OF PREMIUM, THE ISSUING COMPANY SHALL PROVIDE CITY AT LEAST A THIRTY (30) DAY WRITTEN NOTICE BEFORE THE EFFECTIVE DATE OF CANCELLATION.
2. IF THE POLICY IS CANCELED BEFORE ITS EXPIRATION DATE FOR THE NON-PAYMENT OF PREMIUM, THE ISSUING COMPANY SHALL PROVIDE CITY AT LEAST A TEN (10) DAY WRITTEN NOTICE BEFORE THE EFFECTIVE DATE OF CANCELLATION.

**NOTICES SHALL BE MAILED TO:**

**PURCHASING AND  
CONTRACT ADMINISTRATION  
CITY OF PALO ALTO  
P.O. BOX 10250  
PALO ALTO, CA 94303.**